# Ackcezione' Technologies Pvt. Ltd.

Technology for Life

The word Ackcezione' is coined from the basic Italian word Accezion, meaning Mind (positive), Acceptance and Intelligence with Speed. We have incorporated alphabet "K" in such a fashion that it doesn't affect its pronunciation. Similarly, we want to make our presence felt in the Clients Business World without disturbing their original identity. Plus, as we are in an e-World, to embrace the scope of the industry this "apostrophe" is added, just as e'Governance, e'Learning, e'Commerce and so on. We also mean fastest and effective solutions, as at Ackcezione', Time is the most prestigious element!













| 1 | Ackcezione'         |
|---|---------------------|
| 2 | Products & Services |
| 3 | Business Verticals  |
| 4 | Technology Tools    |
| 5 | Relationship Models |
| 6 | Project Delivery    |
| 7 | Quality Assurance   |
| 8 | Value Proposition   |



# Ackcezione'







**Think** 

Out of Box

for Growth



This is a registered logo of the organization, the sharp corners being treated along with our passion and patented punch line,

"Technology for Life".



We own the patent for this symbol which signifies "Logical thinking before action". Exploring possibilities and analyzing needs, preferably before actual execution is culture at Ackcezione'. The symbol implies a person sincerely thinking with hand on the cheek.

Our Vision

To be a Globally respected organization for building a legacy of effective business applications and solutions.



# Ackcezione'







- Client centric IT organization with strong designing and development capability.
- Proven Delivery Model with the 'First-time-right' approach.
- Competent Technical pool with Technical Degrees.
- Strong and experienced management.

## Kishore Kunjeer

- A well known Pune based entrepreneur, with diversified experience.
- Over 15 years of experience in IT solution development & delivery.
- Owns successful ventures in the Paper Packaging, Agricultural & Real Estate sectors.
- Involved in several social & Government organizations.

## Rahul Wable

- A reputable and strong Business Management Consultant.
- Over 10 years of experience in Software Development & GIS.
- Involved in Product Architecture & Process Automation.
- Responsible for Technological direction at the organization.











## **Software Products**

Designed for exponential business growth

- Agri. Marketing ERP Designed to manage the commission agency and trading of agricultural commodities.
- Health Informatics

## Software Services

Indispensible for our clients through our services

- Consulting Services
- Development Services
- Integration & Legacy Services





- Ackcezione' deliverables have deep business insight incorporated.
- Ackcezione' views technology as a business enablement tool.
- Assuring value addition through innovative approach.
- Emphasis on developing user caring solutions.











## Agri. Marketing ERP (CAMS & ACTS)

#### Overview

The software solution automates end-to-end operations of Commission Agency, along with Trading Activity in Agricultural Commodities.

#### **Features**

- Web based solution to minimize investment from Client.
- SMS and Email alerts incorporated.
- Audit Trails maintained for authenticity and logical clarity.
- Hierarchal control incorporated

### **Training**

Conduct comprehensive training session for users to provide deep understanding of product functionalities and it's usage at Ackcezione premise.

#### Health Informatics

#### Overview

A basic framework covering the entire eco-system of the Health Industry has been developed.

#### **Features**

- Based on the needs of family physicians, primary hospitals, secondary hospitals, tertiary hospitals, institutions, polyclinics, specialized clinics, diagnostic centre and drug store etc.
- Special approach to match and accordingly integrate to mitigate exact requirements.

#### **Training**

Initially for one year, Team Ackcezione' shall work parallely on site.











## **Consulting Services**

Organizational Process Excellence – Strategy development Product Innovation – Product development & launch IT Consulting – Software, Hardware & Process optimization

## **Development Services**

Application Development – Specific needs & functionality
Outsourced Product Development – Technical competency for quick go-to-market.

Web Content Management – Develop and launch portals and e commerce websites/applications

## **Integration & Migration**

Application & Data Integration – Rich actionable data

Application Re-Write / Modernization – Enhance application
performance and usability

e Governance

e Commerce

**Instructional Designing** 

**Learning Content Creation** 

**Application Development** 

**Inventory Management** 

**Document Management** 

**Knowledge Management** 

Online Analytical Processing(OLAP)

**Intranets** 

Portals & Collaboration

**Queue Management Systems** 

Help Desk Applications

Dashboard Design / Development

HRM











#### **Customized Solutions**

- Zero defect approach
- Appropriate technology
- User centric approach
- Time bound delivery
- Multi Domain expertise

#### Services

- Consulting
- Development
- Integration & Migration

#### e Learning

- Effective learning
- Animation aided learning
- Attention capturing visuals
- Rich intellectual pool
- SCORM 1.2 compliant

#### **Business Intelligence**

- · Rich actionable data
- Optimize business
- Sensible presentation of trends
- Transformation through insight
- Tools BO, Cognos, Informatica

#### Resource Augmentation

- Best skill sets
- Excelling capabilities
- Scale up/scale down Need based
- Secure profit
- Focus on core competency



# Technology





Third

Party



Reporting

tools

Ackcezione Technologies Pvt. Ltd. Windows

Presentation

|  | Presentation      | AJAX., Silverlight , WPF , Windows Forms, HTML / XHTML, CSS , Java Script, JQuery | Third<br>Party<br>Tools  | Reporting tools |
|--|-------------------|---|--|-----------------|
|  | Business<br>Layer | ASP.Net , C# .Net , VB.Net , Web Services, WCF / WWF                              | Telerik Crystal  |                 |
|  | DAL<br>Database   | ADO.Net , NHibernate, SQL , MySQL, Oracle   | RAD Reports Web SQL Controls Reporting Dev Services Express Dev Controls Express |                 |
|  | MS Server         | MOSS, Exchange Server, BizTalk Server   |  | Dev             |

**Tools** Business **Struts** J2EE, J2SE, J2ME, Core Java, EJB, JSF, RMI / IIOP, SOA, JMS, JNDI, JTS Jasper Layer **MVC** Reports Others Web SSRS Applicatio Reports DAL JDBC 2.0, Hibernate, MS SQL, MySQL, Oracle Database frame work Apache Tomcat, Jboss Application Server Spring MS Server J<sub>2</sub>EE

AJAX, HTML / XHTML, CSS, JSP, Swing, AWT, SWT Applets, GUI Widgets, PHP











#### Fixed Price Model

Requirements & timelines are fixed.

#### Time & Material

Requirements & timelines are flexible.

#### **Build Operate Transfer**

Solutions developed at Ackcezione' to ensure smooth operations with the intent of eventual transfer to client.

#### Offshore Development Center

Dedicated resources for client's operations.

#### **Business Deal**

Ackcezione' Representative Client's Representative

Ackcezione' Account Manager

## Project Scope Finalization

Client's Representative

Ackcezione' Client's Account Manager Project Manager

### Requirement Gathering & Execution

Client's Project Manager

Ackcezione' Account Manager Ackcezione Project Manager



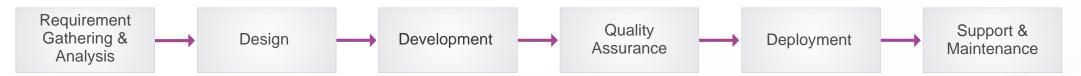








## Execution Style / Phases



Need based client Involvement & Approvals

Committed to surpass client's expectations

## What Offers

Comprehensive Solution

Proven Domain Expertise – BrainWare

Best Resources, Best Processes

Quality Assurance

Dual Shore Execution

Shorter Curve to Scale Up

## How YOU Benefit

Requirement + Value Addition

Premium Services

Cutting Edge Solutions

Increased Stakeholders' Comfort

Consistency & Cost Optimization

Embracing Success











| What • Offers   | How • Ensures   |  |  |
|---|---|--|--|
| Proven industrial expertise   | Team Ackcezione' & Brain-ware   |  |  |
| Consistent technological up-gradation   | As a policy, we arrange trainings every quarter   |  |  |
| Best of the resources in the industry   | Best screening and recruitment process  |  |  |
| Successful deliveries   | Structured processes by team Ackcezione', ratified by various industrial experts  |  |  |
| Technical skills up-gradation of team before project execution                                    | Systematic analysis of add on techno-functional requirements and arrange for incorporation of the same,                         |  |  |
| The Ackcezione' Quality Assurance System (AQAS) is built to deliver defect free solutions on time | The Ackcezione' Quality Assurance System (AQAS) includes templates and checklist at a low level and guidelines at a high level. |  |  |
|   |   |  |  |

Ackcezione'
Quality
Assurance
System

Client Requirements Best Practices vide CMMi, ISO, Six Sigma

Planning

Test Execution & Tracking

Impact & Reporting

 $\rightarrow$ 

Functionally strong solutions

Defect free solutions

Requirements covered comprehensively



# Value Proposition









Ackcezione' values, first time right approach

One stop - End to End Services, increasing ROI

Business insight – Brain Ware. Innovative approach

Share responsibility of client success

Defect free execution . . Operational Excellence!

Committed Resources . . Committed Results!!

Ackcezione' Value Proposition Reliable Business Solutions You are free, focused & faster

Optimization of inputs . . Exponential throughput!

Futuristic solutions . . Sets you Ahead of Time!

Strong IT Associate . . See you . . Top of the World !



# Thank You







# Get started... Lets shake hands

# Corporate Office:

10, Aditya Business Centre, A Wing, Level III, NIBM Road, PUNE – 411 048 Maharashtra, INDIA

Tel: +91 20 66 454 555

Fax: +91 20 66 454 777

e-Mail: <u>info@ackcezione.com</u>